



AMBOORINY BURRU GROUP

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[the cover painting was created by traditional owners
and participants at the shell 2-way learning cultural camp
and has been used with the permission of yanunijarra aboriginal corporation]



WE ARE OWNED BY KIMBERLEY TRADITIONAL OWNERS

we are 100 % Indigenous owned

WE OWN A LEGAL COMPANY

we work to protect your cultural heritage

WE PROVIDE ACCOUNTING SUPPORT

we can do your books

WE SUPPORT PBCS

we can help with governance & admin

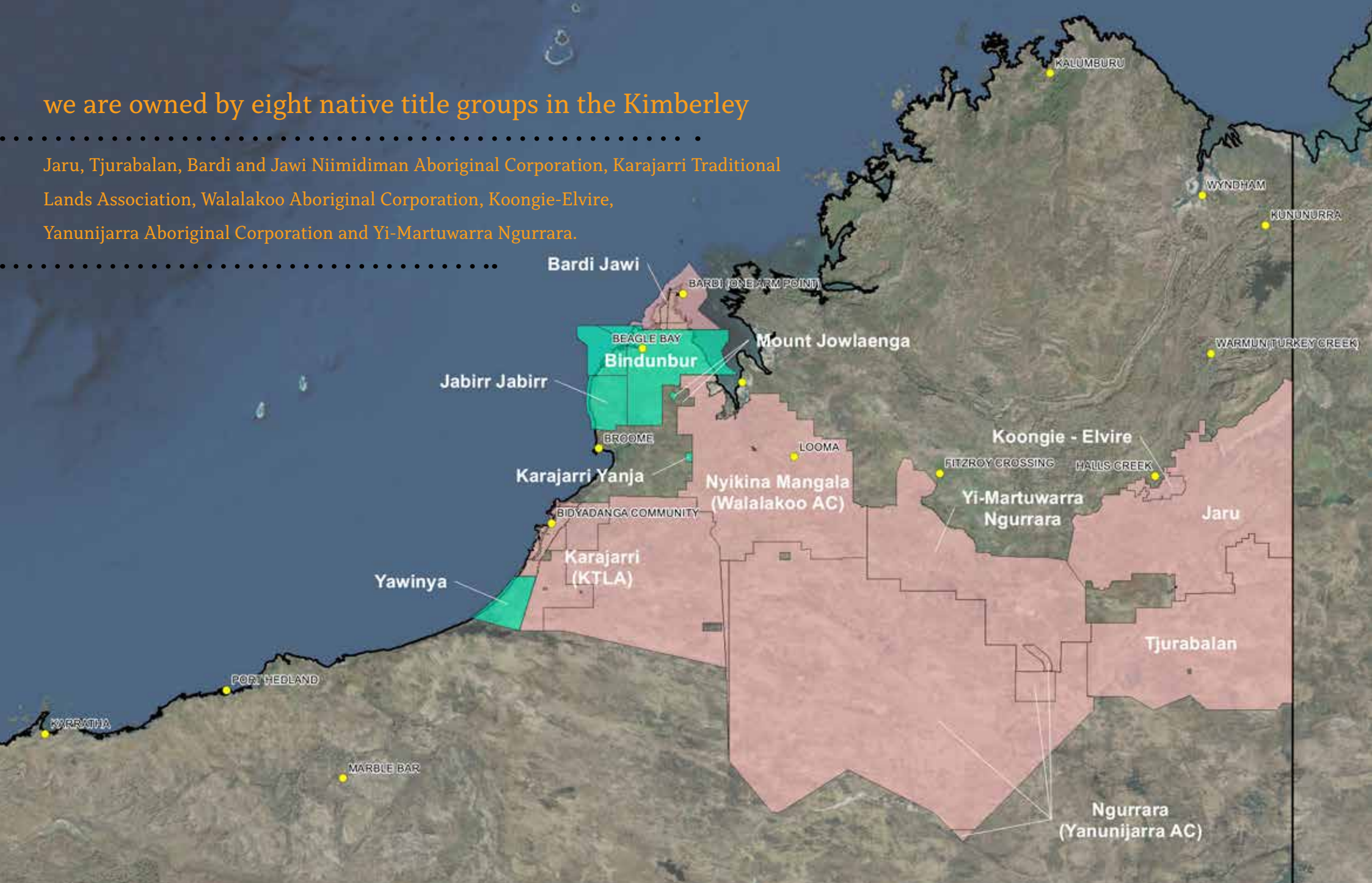
WE OFFER MEDIA SERVICES

we design websites, manage Facebook, promote your PBC



we are owned by eight native title groups in the Kimberley

Jaru, Tjurabalan, Bardi and Jawi Niimidiman Aboriginal Corporation, Karajarri Traditional Lands Association, Walalakoo Aboriginal Corporation, Koongie-Elvire, Yanunijarra Aboriginal Corporation and Yi-Martuwarra Ngurrara.



Red represents members, turquoise represents the Kimberley groups we act for.



HOW

are we structured?

The Ambooriny Burru Foundation is owned by eight native title groups in the Kimberley: Koongie-Elvire, Tjurabalan, Jaru, Walalakoo Aboriginal Corporation, Yanunijarra Aboriginal Corporation, Bardi Jawi, Karajarri Traditional Lands Association and Yi-Martuwarra Ngurrara. 'Ambooriny' is a Bardi word that means lots of people, or big mob of people. 'Burru' mean land. The eight groups that are members of Ambooriny Burru own KRED Enterprises, EHSIS and KRED Legal.



AMBOORINY BURRU FOUNDATION: We were formed by our old people, the Kimberley elders, as an organisation that would realise a vision combining economic, social and cultural development. The AB Foundation is for the social benefit of all Kimberley Aboriginal people. These social benefits are delivered through the services we provide to our members, as well as through our Nipper Tabagee Scholarships. We own KRED Enterprises and its subsidiaries.



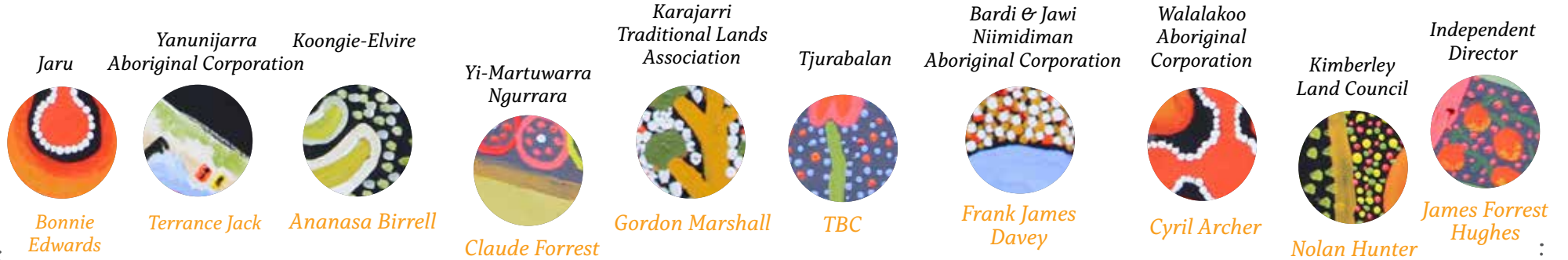
KRED ENTERPRISES: This is the engine room, the economic development arm of the Ambooriny Burru Group. We set up the Kimberley Agriculture and Pastoral Company and are always on the lookout for other economic development opportunities that will benefit our members. We operate two wholly-owned subsidiary companies, KRED Legal and Environmental, Heritage and Social Impact Services (EHSIS).



KRED LEGAL: KRED Legal offers a range of legal services both to our members and to external clients around Australia. The areas of law we practise include: native title, environment and planning, dispute resolution and contracts and negotiations. We have also established 'Arma Legal', which will work with Indigenous and non-Indigenous clients around Australia.



EHSIS: Environmental Heritage and Social Impact Services (EHSIS) is a niche heritage and logistics business that arranges cultural awareness training, heritage surveys and appoints cultural heritage monitors to oversee activities on country.



The Ambooriny Burru Foundation is owned by eight native title groups in the Kimberley

THE AMBOORINY



BURRU FOUNDATION

owns

KRED



ENTERPRISES

has two wholly-owned subsidiary companies: KRED Legal and EHSIS





CHAIRMAN OF THE AMBOORINY BURRU FOUNDATION: GORDON MARSHALL

This has been my first year as Chairman of the Ambooriny Burru Foundation. I feel very inspired by my people's trust in me to do a good job. The Foundation's important because it provides a platform for self-determination, a basis from which we can negotiate with companies and governments. We understand how important benchmarking and consistency is when it comes to agreements; we understand that agreements need to be fair. By standing together, we're positioned to control any development or activities on our country for the benefit of our people. Personally, country means everything to me. I believe that culture, lore, family and country keep us alive. And we know we can't, and shouldn't rely on government to help us protect country, because the government isn't always on our side.

That's why the Ambooriny Burru Foundation is an important umbrella, under which we can stand together. I'm proud of our team and our staff who work tirelessly to support our members by offering a range of services to help build their capacity. We're also helping all Kimberley Aboriginal people by investing in and educating our young people through our Nipper Tabagee Scholarships. Our young people are plagued by many issues, including drug and alcohol abuse, suicide and disengagement from formal education. Our scholarships are an incentive for young people to strive to fulfill their educational, sporting, business and artistic ambitions. There is extraordinary potential in the kids of the Kimberley. Soon, they will be tasked with keeping our language, law and culture alive. It's important they are well-prepared, and are able to continue the work of organisations owned by Traditional Owners, like the Ambooriny Burru Foundation.







THE AMBOORINY BURRU FOUNDATION & OUR NIPPER TABAGEE SCHOLARSHIPS

The Ambooriny Burru Foundation was set up by Traditional Owners and is owned by Traditional Owners. Our old people expressed a need for an organisation that would look after our social, economic and cultural interests. The Ambooriny Burru Foundation is this organisation. We stand together. We look after each other. We know it's important to share and to give. That's why any surplus income earned by KRED's companies doesn't go to KRED, it doesn't fill our own pockets. We cover operating costs, then put this extra money in a sharing bucket for the benefit of all Kimberley Aboriginal people. Over the last 12 months, this money has flowed back into our community in the form of social assistance and Nipper Tabagee Scholarships. Our scholarships are named after Nipper Tabagee, or Malaga, who was a brave, intelligent, and highly respected senior Kimberley man.

Nipper Tabagee brought Kimberley Aboriginal people together by encouraging us to find common ground so we could achieve justice on land rights issues. This year, in his honour, there have been a number of successful scholarship recipients. Two young Jaru students, William and Kirwan Vincent, used their scholarship money to purchase a laptop to assist them with their school work. Amarah Treacy head to New Zealand to attend and present at the World Indigenous Suicide Prevention conference and Attika Edgar jet-set to Rome to pursue tertiary studies. We also supported the Peninsula Bombers, a team who once travelled on the back of the fuel or cattle truck to get to Broome for games on the weekend, and the Specky Dreaming Project, a program based around teaching young people the skills and fundamentals of football. This list is only the start! For more stories from our scholarship recipients please check out our website: www.kred.org.au



The Specky Dreaming Project, William and Kirwan Vincent and Attika Edgar were all recipients of social support from the Ambooriny Burru Foundation.





W

WAYNE BERGMANN, CEO REPORT: We need to act nimbly and swiftly to find the right balance between supporting the needs and priorities of our members, and remaining commercially sustainable.

The last twelve month reporting period has been challenging, particularly with the mixed results in the oil and gas sector, and with the overall sluggish mining sector. The agriculture and primary production [beef] sector in the Kimberley has driven private and government interest, with investors looking at opportunities in our region. Considering these opportunities, we need to act nimbly and swiftly to find the right balance between supporting the needs and priorities of our members, and remaining commercially sustainable. In order to do this, over the last twelve months, we have reduced internal operating costs and created a range of diverse streams of income.

KRED Enterprises is now providing extensive wrap-around services to Indigenous businesses, PBCs and our members. These services include high quality book-keeping and executive support, legal and media services.

We were also successful in receiving funding to run three pilot projects to assist the progress of land tenure reform to support economic

development. These pilot projects are aligned with the key themes outlined in *Our North, Our Future: White Paper on Developing Northern Australia* and the recent COAG Investigation into Indigenous land administration and use. The first is a review of the land tenure framework in WA. The second and third focus on specific development initiatives (including agriculture, irrigation and tourism). We're working with and under the direction of the Karajarri Traditional Lands Association Aboriginal Corporation and the Bardi and Jawi Niimidiman Aboriginal Corporation.

On the subject of agriculture, the Kimberley Agriculture and Pastoral Company is up and running under a General Manager, Paul Brosnan. After setting the groundwork over so many years, it's fantastic to see KAPCO functioning with the first three stations—Bohemia Downs, Frazier Downs and Mount Anderson. KRED will support KAPCO by offering ongoing business and strategic advice.

This year we have also looked for work beyond the Kimberley. Our

wholly-owned subsidiary company KRED Legal has been working with clients from around Australia, and we have staff in Sydney, Broome and Cairns. Eventually KRED Legal will be rebranded, as we establish a more mainstream legal company called Arma Legal. Arma Legal will offer a broader range of legal services to a broader clientele.

None of these initiatives would be possible without my staff. My team is loyal, hard-working, and continue to share the vision of our senior leaders to create independent Aboriginal economic development. When times are lean, every single person gives two hundred percent. I am also very fortunate to have strong support from both the KRED and AB Foundation Board of Directors. It is their collective skill that has helped ensure KRED focuses on making steady decisions that continue to develop us as a strong independent representative organisation. I feel confident KRED will continue to grow and continue to create positive legacies for Indigenous communities across the Kimberley.



A large, white, stylized letter 'P' is centered on a dark, textured background. In the background, a silhouette of a camel is visible, standing in a natural setting. The overall aesthetic is modern and professional.

PETER MURRAY, CHAIRMAN REPORT: It's important that native title groups and PBCs don't lose sight of this bigger picture.

My job this year as Chairman of KRED Enterprises has been about bringing everyone together, to work together as one. We've been talking to PBCs and Traditional Owners and asking: what do we want the Kimberley to look like in five, ten, fifty years? How do we safeguard our environment and our cultural heritage for future generations? How do we create jobs for our people on country? These are the big-picture questions that have guided the direction of our work over the past 12 months.

I think it's important that native title groups and PBCs don't lose sight of this bigger picture. When we talk about the impacts of development, about economic development, and climate change, these things aren't just specific to one native title group in the Kimberley, they're things that affect us all. It's a hard road, there's no doubt about it. It's easy to get distracted by internal politics and challenges. But it's my belief that when we work together, when we have a group alliance like the Ambooriny Burru Foundation, we have a better chance of assessing the shared risks, talking to companies, and lobbying

government to act in our best interests. With our collective power we can ensure that good decisions are made on the ground. Standing together, we are in control of our future.

A large part of our work over the last 12 months has focused on capacity building for PBCs. We know how important it is to be able to offer the tools to help PBCs conduct their day-to-day business and to ensure they can have firm control over the decisions that are made on their country. We've been able to offer governance support, accounting and finance support, and legal support, at low, member-only rates. We're also engaged in a number of other activities, through our wholly-owned subsidiary companies, enabling us to remain commercially viable. Despite the slump in the mining sector and the WA economy in general, I feel confident that KRED Enterprises is versatile, creative, and has a great team that can adapt to these challenges. When you have a team like we do, when you have loyal and committed people working for and around you, then you can really move forward. I'm eagerly awaiting the challenges and the year ahead.



Our vision is for independent Aboriginal economic development.

K

R E D

Since June 2012, KRED Enterprises has created 41 jobs and added \$24.15 million to the Kimberley regional economy (both through direct and indirect contributions). This is no small feat, given that our work spans some of the most remote parts of Australia. Driving us forward, is a mission to create long-term economic independence for Aboriginal people. We're doing this by sticking to a triple bottom line of economy, people and culture, and Country. We want our people to walk in two worlds, as strong cultural leaders and as part of the economy.

One of the ways we're fulfilling this mission is by supporting our members to transition from native title claim groups to fully-fledged Prescribed Body Corporates. We offer, at discounted rates, legal, media and accounting services. We help with funding applications. We write and produce annual reports. We prepare and lodge BAS statements to the ATO. We help with governance, to ensure organisations are transparent and have sound decision-making structures in place. These are also services we offer beyond our direct membership group.

Additionally, we continue to create economic opportunities for our people on country. After many years, we're excited that the Kimberley Agriculture and Pastoral Company is up and running successfully. We've also welcomed a talented stream of Jawun secondees to work on projects like undertaking an economic impact assessment of KRED's activities, and assessing the feasibility the community stores initiative, and a mobile coffee van for one of our members (Yanunijarra). We see opportunities & we make business happen in a way that's aligned with our cultural values.



Development may not proceed without free, prior and informed consent

Legal

OUR STANDARDS: We work to raise the bar when it comes to the protection of the environment and cultural heritage. KRED Legal's heritage protection agreements are recognised as some of the strongest of their kind in Australia. We also have certain standards that we expect companies to adhere to when working with Traditional Owners. Companies must respect our protected areas as no-go zones if their activities are environmentally or culturally damaging. Development may not proceed without free, prior and informed consent, consistent with the UN Declaration on the Rights of Indigenous people. Companies must respect governance structures and legally appointed representatives. When it comes to heritage protection, a 'no' from Traditional Owners means just that. We welcome companies that go about business the right way.

OUR MEMBERS: Over the last four years KRED Enterprises and KRED Legal have offered an extraordinary level of pro bono legal work to our members. A Jawun assessment on KRED's economic impact found that from 2012, to the first quarter of 2016, we delivered nearly four million dollars in pro bono legal services. These were in areas including compensation, corporate governance, native title law, environmental law and contracts and negotiations. We work only on the instructions we receive from our members. Our work is grounded in a commitment to protect our members' cultural values and intellectual property as best we can within Australian law. As we move forward, we stick by our belief that all agreements between Traditional Owners and external parties must create positive social and economic legacies for our people.

OUR CLIENTS: While maintaining an exceptional level of member services, KRED Legal has also made a significant shift toward expansion. We now work Australia-wide, with both Indigenous and non-Indigenous clients, and our key personnel are in Sydney, Cairns and Broome. In the coming months, we'll be branding and launching, 'Arma Legal', a new law firm that will pursue this broader work. One of the areas of law we're particularly excited by is native title compensation. We closely studied the first ground-breaking determination in favour of native title compensation, as we're also working in this space. We're striving for similar successes with some of our current clients.



We were assessing the land to protect culturally significant sites within a mining proposal.

EHSIS

Over the last few years, our tight team of EHSIS staff has been responsible for arranging the logistics of heritage surveys. They liaise with companies, Traditional Owners, and anthropologists, and undertake thorough planning and preparation before anyone heads out on country. This means sorting out purchase orders, and arranging food and vehicles. They also offer on-the-ground assistance once a survey is underway. Our staff set up camp, set up swags, and are great cooks, turning out gourmet meals from barni and bush turkey. Most importantly, however, they make sure Traditional Owners feel comfortable and are respected in all interactions with mining companies and external stakeholders.

Earlier this year, grade 10 student Jack Burgess, head out on country with EHSIS for six days. It was a life-changing experience ...

“We were assessing the land to protect culturally significant sites within a mining proposal. This involved heading out into thick bushland with Traditional Owners and an anthropologist to map the heritage sites within the land mass, and accurately create a topographical map of the area. It was very hot. 41 degrees every day! But it’s the humidity that can get ya! Ice water has never tasted so good. Each night we would return to base camp with our recordings of the day’s work. My worst moment was the loss of the G.P.S—momentarily. It was enough for sheer panic to set in. By retracing my steps up a rock wall I found it blazing hot in the sun. It was quite an experience, camping and then working each day, so removed from “civilisation”. The map and identified sites we produced will play a significant role in protecting the area for Traditional Owners and the broader community.”

EHSIS also runs cultural awareness packages, designed and delivered by experts: Kimberley Aboriginal people who walk proudly in both worlds as strong cultural and community leaders. Content ranges from the complexities of kinship ties and bush medicine, to the legacy of the Stolen Generations. Our facilitators braid their personal stories through the broader narrative of Australian Aboriginal history. They create an open and inclusive environment, actively encouraging questions and discussion. We offer companies a chance to take corporate social responsibility and participants a chance to engage meaningfully with Kimberley Aboriginal Australians. Finally, EHSIS arranges for cultural heritage monitors to be present on country when any activities by a mining company are underway. We are one of a kind, a company absolutely tailored to delivering Kimberley-specific services.



K

KRED Bookkeeping

R
E
D

There are so many facets to running a business. You need to make sure your staff get paid, the bills get paid, the website looks slick, the business is compliant with the necessary regulations, and the customers are happy. Enter KRED Bookkeeping (KB)! We provide a professional range of services to Indigenous businesses around Australia. These include: accounting, advisory, bookkeeping, finance and referral to legal services. We work with businesses in a professional spirit of partnership. Staff strive to fully understand the needs of our clients, ensuring all services are carefully tailored to meet clients' needs. Here's a more in-depth run down on what KRED Bookkeeping offers:

ACCOUNTING AND BOOKKEEPING

KB can assist with bookkeeping services, preparation of monthly and quarterly financial reports,

annual or interim auditing, preparation of annual financial statements to address ASIC or ORIC reporting requirements or for provision to other stakeholders.

FINANCE

We are able to assist individuals and businesses in securing residential and commercial finance.

ADVISORY

KB offers CFO services, special investigations and reviews, strategy advice, business planning and feasibility studies. Our directors have significant commercial and professional services experience, gained working in metropolitan and remote areas of Australia, as well as internationally.

WRAP AROUND LEGAL SUPPORT

We provide a referral service to KRED Legal, a subsidiary of KRED

Enterprises. The KRED Legal lawyers have extensive experience working in the fields of Contracts and Negotiations, Commercial, Corporate and Civil Law, Employment Law, Wills and Estate and Planning and Debt Recovery.

STAKEHOLDER ENGAGEMENT

KB assists both the Indigenous and non-Indigenous sectors to engage in culturally and commercially appropriate stakeholder consultation, with a view to obtaining the support of both project proponents and beneficiaries.

MEDIA

KB can meet all your media needs, by creating media strategies, websites, social media pages, business cards and drafting press releases. We can also assist with placing your story in the media.





WHAT'S KAPCO? KRED's been working on the concept for the Kimberley Agriculture and Pastoral Company (KAPCO) for a number of years now. Traditional Owners, KRED staff, Jawun secondees and Indigenous Business Australia, have shaped a vision, crunched the numbers and formulated a management plan for running a successful Indigenous pastoral business. This business, KAPCO, is now in operation, with an initial three Indigenous-owned stations. Frazier Downs, Mt Anderson and Bohemia Downs have combined cattle and land to maximise productivity and to create economic opportunities for Indigenous people on country.

WHY KAPCO? The Australian cattle industry is the world's second largest beef exporter and it's worth \$8b per annum. One third of Australia's cattle are run on pastoral leases in northern Australia, where we produce 80% of Australia's live cattle exports. We're close to Asia, and reports indicate

that improved living standards in Indonesia, China, Malaysia and other parts of Asia, will lead to an increased demand for beef as diets become more westernised. Given the close location of the Kimberley to these markets, there has never been a better time for the Kimberley beef industry to proactively capture the market and grow our industry.

BENEFITS FOR OUR MOB:

There's a strong historical link for many Aboriginal people to the pastoral industry and there remains a significant skill base in the Kimberley. It's one of the few industries that can provide jobs that allow our people to remain on country and near communities. The economic opportunities created through commercialising pastoral operations on Indigenous stations will be enhanced by improved management. Looking forward, with the first muster done and dusted, KAPCO aims to continue creating real and positive opportunities for our mob.

**DOOLEY [THOMAS] KING,
CHAIRMAN OF KARAJARRI
TRADITIONAL LANDS**

ASSOCIATION (KTLA) SAYS: This project is important to Karajarri people for a number of reasons. It means we have an opportunity to run Frazier Downs Station as a working pastoral business with minimum risk, and it means KTLA has an option for economic development that can enhance our capacity to fund other projects. It will also create a pathway for KTLA to achieve financial independence. Collectively, we must support initiatives like KAPCO, that will help us to become successful and non-reliant on government funding.

JOE EDGAR, EXECUTIVE

DIRECTOR OF KTLA SAYS: KAPCO will create jobs for Karajarri people to work on country. This project is an important step toward self-determination—we're shaping the future we want for our people.



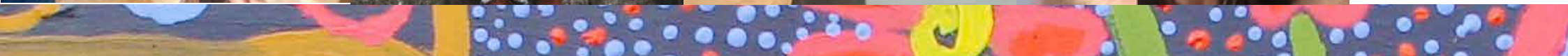


KRED Enterprises has contributed \$24.15 million dollars to the Kimberley regional economy since June 2012

- This figure is from an economic impact assessment of KRED's activities.



OUR TEAM: We work hard, play hard, get the job done. Meet our epic team, in no particular order, from left to right: Wayne Bergmann (CEO), Jodie Pincini, Hayley Haas, Madelaine Dickie, Megan Highfold with Kianee D'Anna, Peter Murray (Chairman), Cindy Mitchell with Katie O'Rourke, Racheal Albert, Kaupa Pitt, Amanda Gregory, Zoe Ramsay, Thank you also to our former staff members Scott Cox, Ronald Wade, Julia Smith, Larissa Searle, Rob Houston, Thomas Worrigal, Divina D'Anna, Joanne Howard and Ann-Janette Phillips.





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